

BUYER PROFILE

Name: _____ Date: _____

Company: _____

Address: _____

City/State/Zip: _____

Home Phone: _____ Work Phone: _____

Fax: _____ Cell Phone: _____

E-Mail: _____

1. Why do you want to purchase a business? _____

2. Do you plan to operate the business: (check one) Full Time: _____; Part Time: _____; Absentee: _____

3. Who else will be involved in the decision? _____

4. Name of financial partner, if any: _____

a. Will they be active in the operations of the business? _____

b. Do you have a written agreement with your partner? _____

5. Does your spouse work outside the home? _____, Describe: _____

6. Will spouse be active in the business? _____

7. If you found the right business today, how long before you can take over? _____

8. How long have you been looking for a business? _____

9. What types of businesses you have considered in your search? _____

10. What type of business are you looking for? _____

11. Do you require immediate income? (Yes/No) _____, if yes, how much per month? _____

12. How much down payment do you have? _____ Working Capital? _____

13. What is your estimated personal or business net worth? _____

14. Present occupation: _____

(Please attach a personal financial statement and your most current resume to this profile)

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